

Investor Day 2013



Implementing Security Solutions and Technology throughout Securitas



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Technical Solutions

Supporting the Corporate Strategy with a Strong Technology Organization



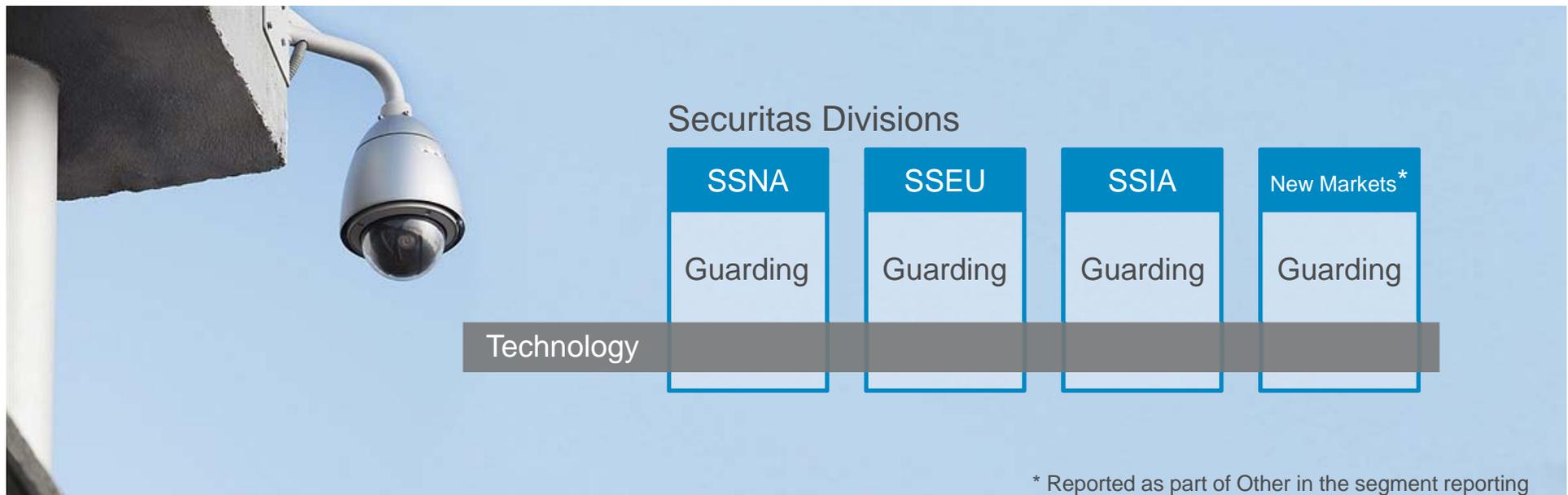
- Appointed SVP Technical Solutions in 2011
- Mission: to support the corporate strategy
- Technology organization in place in all business segments
- Chief Technology Officers (CTO's) in all major countries
- In total, app. 2 100 people working with technology
- Focus on engineering, sales, after sales and remote services
- Center of excellence established in Malmö for remote video solutions



A Different Approach



- Common targets and goals
- No internal mark-up or competition
- Shared P/L instead of silos
- Incentive Plan aligned with strategy
- Cross selling and bundling
- Common central support services





Integrity | Vigilance | Helpfulness